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Skill With People



Synopsis

Are you having problems with the boss? Wishing you could be a better spouse? Not communicating well with your employees? Having trouble building business relationships? Or would you just like to improve your people skills and your ability to make strong, lasting impressions on the men and women you meet every day? The solution is Skill with People! Les Giblin's timeless classic has what you need to get on the fast track to success at home, at work, and in business. Life lessons from the Master of basic people skills. Described as "the most wisdom in the least words", Skill with People has sold over 2 million copies and has been translated into 20 languages. Credited with transforming the lives of its many readers, Skill with People is a must-have for everyone's personal library. Learn to communicate with impact; influence with certainty; and listen with sensitivity.

Book Information

Audible Audio Edition

Listening Length: 31 minutes

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Version: Unabridged

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Best Sellers Rank: #183 in Books > Audible Audiobooks > Business & Investing > Marketing & Sales #444 in Books > Business & Money > Marketing & Sales > Sales & Selling #1522 in Books > Audible Audiobooks > Health, Mind & Body > Self-Help

Customer Reviews

I found this book a tremendous followup to reading Carnegie's How to win friends and influence people. As stated in the other reviews, this great little guide offers the universal principles of communicating with people. Carnegie's bible differs in that it answers the fundamental question: Why should I improve my skills with people? Why bother? He does this with umpteen stories threaded throughout the book. The reader is left in no doubt as to the value of its contents. After reading Carnegie, Skill With People is an incredible, compact aide that can be left lying around the house, in the car, in the bathroom, etc. that makes it easy to brush up and revise the pointers that are so valuable.

A mentor of mine share his copy with me years ago and now I give it out to people. It is priceless. I actually spoke on the phone to Giblin a few years ago! He explained these concepts go beyond the test of time and last forever. He also said they are universal to everyone. I agree with him. (Note: Written in mid 1960's...as a reader, move beyond some of the references that were relevant at the time to get the most out of this little gem.)

OK -- so it's only a 33-page read, and for gosh sakes, it's over 29 years old!! How much can be in it? Only everything you'll ever need to mold, manage, and inspire those you work with and those you work for. Les has managed to take 26 letters of the alphabet and some punctuation to reveal to us the "how-to" of successful people skills that are too often lost, forgotten, and mis-used. Yeah, it's only 33 pages -- but you'll wear out your copy underlining it. New ideas will spring off the pages of this generation-old masterpiece helping to solve your people challenges.

This book teaches you how to deal with people. It doesn't waste you time with a bunch of words. It's short format is perfect, short reading. Can be read over and over again.

...like most truths in life, they transcend time. Time may march on, and things may change... but Les's words WILL provide every reader the basic skills needed to deal with what will never change... Read it, use it! buy a copy for a friend.

There is something about this book. I just received it about an hour ago and have already finished reading it. It is more like a collection of imperatives for becoming a better conversationalist: do this, do that, dont do this, dont do that. Each chapter is about 1-2 pages long with 4-5 lessons to it. Nothing extraordinary, it is all well known truth and advices that you probably know from Dale Carnegie or other authors on the topic. However, the format of this book makes it easy read, for quick refreshment of the principles, without the need of additional argumentation behind it. While I agree with the most statements, some of them didn't hit me and few did really stand out. Worth reading just to find those nuggets. Next step is practice and do implement it in real life.

Are you in business, customer service or do you deal with people everyday? This book guide you through some principles that will improve how you interact with others in order to obtain positive results.

Useful book. Easy to read. Requirement for anyone working with people who cares about working with people well.

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